



Press release  
15 November 2006

# CLASQUIN

## Double digit growth maintained over third quarter

- **2006 9 month sales up by close on 20 %**
- **Gross profit increased by over 13%**

### Key consolidated data (unaudited)

(€ millions)	30 Sep. 2006 (9 months)	30 Sep. 2005 (9 months)	% increase
<b>Sales</b>	<b>77.0</b>	<b>64.3</b>	<b>19.7%</b>
<b>Gross profit</b>	<b>17.6</b>	<b>15.5</b>	<b>13.2%</b>

CLASQUIN Group recorded double digit year-on year growth over the first nine months of 2006, in line with objectives.

At 30 September 2006, the Group achieved sales of € 77 million, a 19.7% increase compared to € 64.3 million at 30 September 2005.

Gross profit increased by 13.2% to € 17.6 million at 30 September 2006, compared to € 15.5 million at 30 September 2005.

CLASQUIN continued to outperform the market against a highly dynamic background of international trade.

Distribution of sales by geographical areas has not changed since 30 June 2006 and may be analysed thus:

- France 47%
- Europe (excl. France) 7%
- Asia-Pacific 40%
- United States 6%

At 30 September 2006, air and sea freight forwarding accounted for 55% and 43% of sales, respectively.



### Shareholders' agenda (before start of trading)

- 1 March 2007      Sales and gross profit at 31 December 2006
- 6 April 2007      2006 full year results

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*CLASQUIN is specialized in the overseas air and sea freight forwarding and logistics.*

*Acting as a pure player, CLASQUIN organizes and manages flows of merchandise for its clients between France and the rest of the world, mainly from and to Asia, Pacific and the United States.*

*Clasquin shares are listed on **Alternext Paris**- ISIN code **FR000415288**, Reuters **ALCLA.PA**, Bloomberg **ALCLA FP***

*The 2006 annual report is available on [www.clasquin.com](http://www.clasquin.com) and [www.alternext.fr](http://www.alternext.fr)*

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